

	BEHAILU TALE Glass
ADDRESS	West shoa ,Adama
ZIP CODE	
CITY	Adama
PHONE NUMBER	0911253726
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. BEHAILU TALE
ESTABLISHED:1998	NUMBER OF EMPLOYEES 20
ANNUAL TURNOVER (million €):5 mil	OF WHICH EXPORT (%):

1	L. MARKET SECTOR:				
	CONSTRUCTION MATERIAL SUPPLY				

2. DESCRIPTION OF MAIN PRODUCTS:
We distribute construction materials

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	

SELL	BUY	DESCRIPTION
	*	CONSTRUCTION MACHINERY &MATERIALSUPPLIERS



	DAWIT LEMA FURNITURE
ADDRESS	
ZIP CODE	
CITY	
PHONE NUMBER	0911842411
FAX	
E MAIL	wkidanemariam@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	DAWIT LEMA
ESTABLISHED: 2005	NUMBER OF EMPLOYEES 48
ANNUAL TURNOVER (million €): 6.5 mil	OF WHICH EXPORT (%):

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Furniture &fixture manufacturing	

2. DESCRIPTION OF MAIN PRODUCTS:

- We manufacture and import home and office furniture and fixtures

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	,

SELL	BUY	DESCRIPTION
	*	Office and home furniture and fixture



	DINA GEZAHEGN import & Export
ADDRESS	Adama , Ethiopia
ZIP CODE	
CITY	Adama
PHONE NUMBER	+251 911490520
FAX	+251221127208
E MAIL	dinagezahegn@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. DINA GEZAHEGN
ESTABLISHED:	NUMBER OF EMPLOYEES
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

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-	. William Colorest							
	Instant and Forest							
	Import and Export							

2. DESCRIPTION OF MAIN PRODUCTS:

We Export agriculture products & livestock and import office supplies , vehicles and const.materials

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	•

SELL	BUY	DESCRIPTION					
*		riculture products & livestock					
	*	fice supplies, vehicles and const.materials					



	EWUKET HAILU B.C
ADDRESS	Yeka Sub city
ZIP CODE	
CITY	Addis ababa
PHONE NUMBER	+251 911718514
FAX	
E MAIL	ewukethailu@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. EWUKET HAILU
ESTABLISHED: 2013	NUMBER OF EMPLOYEES 45
ANNUAL TURNOVER (million €): 62 mil	OF WHICH EXPORT (%):

1. MARKET SECTOR:					
construction					
2. DESCRIPTI	ON OF MAIN PRODU	ICTS:			
Building cor	nstruction				

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	Construction equipment
	*	Construction material



	FARES DF TRADING PLC.FISSEHA MULGETA CONSTRATION
ADDRESS	Adama
ZIP CODE	
CITY	Adama
PHONE NUMBER	+251 911039866 +251911861867
FAX	
E MAIL	Fishamulget40@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. FISSEHA MULGETA
ESTABLISHED:	NUMBER OF EMPLOYEES
ANNUAL TURNOVER (million €):12 million	OF WHICH EXPORT (%):

_	1. MARKET SECTOR:
	Construction and Furniture import
	Construction and rumitate import

2.	DESCRIP	PTION	OF	MAIN	PROD	OUCTS:

Our company is engaged in General Construction furniture and office equipment importing

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

SELL	BUY	DESCRIPTION
	*	Construction material and construction equipment
	*	Home and office Furniture



	GKP CONSTRUCTONIMPORT
ADDRESS	Oromia region ,jimma zone
ZIP CODE	
CITY	Jimma
PHONE NUMBER	0911930716
FAX	
E MAIL	GEMEDAKUMSA@GMAIL.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. GEMEDA KUMSA
ESTABLISHED: 2004	NUMBER OF EMPLOYEES 54
ANNUAL TURNOVER (million €):10.1 mil	OF WHICH EXPORT (%):

	ANNOAL TORNOVER (HIIIIIOTT E).10.1 HIII OF WHICH EXPORT (%).
1	L. MARKET SECTOR:
	CONSTRUCTION
	2. DESCRIPTION OF MAIN PRODUCTS:
	We are engaged in a general construction – road ,dam, building

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	CONSTRUCTON MATERIALS & CONSTRUCTION EQUIPMENTS



	Gutema firisa construction
ADDRESS	Ambo Woreda ,Burayu kebele
ZIP CODE	
CITY	West shoa
PHONE NUMBER	0935998715
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr NATINAELGETAHUN
ESTABLISHED:2002	NUMBER OF EMPLOYEES 120
ANNUAL TURNOVER (million €):3 mil	OF WHICH EXPORT (%):

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Ξ		
	CONSTRUCTION	

2. DESCRIPTION OF MAIN PRODUCTS:

Engaged in a general construction –Road , building	

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

5. WHIGH KIND OF FAKTIVEROTHE ARE TOO INTERESTED IN HALT:				
	X			
Agent/Representative				
Importer/Distributor	*			
Joint-Venture	*			
Others (pls. Specify):	<u> </u>			

SELL	BUY	DESCRIPTION
	*	CONSTRUCION MATERIAL AND CONSTRUCTION EQUIPMENT



	KENENI OLJIRA BUILDING CONST.
ADDRESS	Burayu, Oromia
ZIP CODE	
CITY	Burayu
PHONE NUMBER	+251911605258 or +251 935998714
FAX	
E MAIL	oljirakeneni@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. KENENI OLJIRA
ESTABLISHED: 2005 EC	NUMBER OF EMPLOYEES 11
ANNUAL TURNOVER (million Etb):18	OF WHICH EXPORT (%):
Million	
MADI/ET OFOTOD	

1	1. MARKET SECTOR:
	Construction
	2. DESCRIPTION OF MAIN PRODUCTS:
	Building construction

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

6. WHICH KIND OF TAKINEROHII AKE 100 HYEKEOTED IN HAET!				
	Х			
Agent/Representative				
Importer/Distributor	*			
Joint-Venture	*			
Others (pls. Specify):	· ·			

SELL	BUY	DESCRIPTION
	*	Partner & Construction Material suppliers
	*	Construction machinery



	MEGERSA CHALA BUILDING CONSTRUCION
ADDRESS	Nifas silk lafto, kebele 02
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	0912085168
FAX	
E MAIL	HANA TAYE 14@GMAIL.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	HANA TAYE
ESTABLISHED:2004	NUMBER OF EMPLOYEES 25
ANNUAL TURNOVER (million €):486	OF WHICH EXPORT (%):
thousand	

1. MARKET SECTOR:					
CONSTRUCTI	ION				

2. DESCRIPTION OF MAIN PRODUCTS:

Engaged in a general construction-Road, building,

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	Construction inputs and material
	*	Construction equipment and machinery



	MEGERSA CHALA B.C
ADDRESS	Nifas silk Lafto Subcity
ZIP CODE	
CITY	Addis ababa
PHONE NUMBER	+251 911524995
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. MEGERSA CHALA
ESTABLISHED:2004	NUMBER OF EMPLOYEES 25
ANNUAL TURNOVER (million €): 7.5	OF WHICH EXPORT (%):
million	

1. MARKET SECTOR:	
construction	
2 DESCRIPTION OF MAIN PRODUCTS:	
2. DESCRIPTION OF MAIN PRODUCTS:	
2. DESCRIPTION OF MAIN PRODUCTS: Building construction	

3 WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

3. WHIGH KIND OF FAKTIVEROLIII ARE TOO INTERESTED IN HALT:				
	X			
Agent/Representative				
Importer/Distributor	*			
Joint-Venture	*			
Others (pls. Specify):	·			

SELL	BUY	DESCRIPTION
	*	Construction material
	*	Construction equipment



	MERCIMOY INDUSTRY
ADDRESS	Bole subcity
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	0911510830
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr ASHEBER GULUMA
ESTABLISHED:2012	NUMBER OF EMPLOYEES 52
ANNUAL TURNOVER (million €):42million	OF WHICH EXPORT (%):

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MANUFACTURING IMPORT™

2. DESCRIPTION OF MAIN PRODUCTS:

We manufacture and import HOUSEHOLD AND OFFICE GOODS	

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	House hold and office furniture



	MESAY OLI BUILDING CONST.
ADDRESS	Adama, Ethiopia
ZIP CODE	
CITY	Adama
PHONE NUMBER	+251 911240256 or +251 3724834
FAX	
E MAIL	Mesayoli98@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. MESAY OLI
ESTABLISHED:1996 GC	NUMBER OF EMPLOYEES 300+
ANNUAL TURNOVER (million €):10 Million	OF WHICH EXPORT (%):

1. MARKET SEC	TOR:			
Construction				
2. DESCRIPTION	ON OF MAIN PRODU	CTS:		
Building con	struction			

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	Construction chemicals
	*	Construction equipment and machinery



	SUPPLIERS OF HOUSEHOLD AND OFFICE
	GOODS
ADDRESS	Adama, Kebele 06
ZIP CODE	
CITY	Adama
PHONE NUMBER	0911492321
	0911549797
FAX	
E MAIL	MEZGABU2009@YAHOO.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr MEZGEBU ANGESSA
ESTABLISHED:2006	NUMBER OF EMPLOYEES 25
ANNUAL TURNOVER (million €):22.2	OF WHICH EXPORT (%):

1.	MARKET SECTOR:
	CONSTRUCTION

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2	DESCRIP	TION O	Ε ΜΔΙΝ	I PRODUCTS:

We construct road, building and dam

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

OF WINDER THE OF TAXABLE ROOMS AND THE		
	Х	
Agent/Representative		
Importer/Distributor	*	
Joint-Venture	*	
Others (pls. Specify):		

SELL	BUY	DESCRIPTION
	*	Construction inputs, materials
	*	Construction machinery and equipment



	MICHAEL SHIFERAW CUNSULTING ARCHITECTERS
ADDRESS	Arada Sub city,woreda 09
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	0911632158
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. MICHAEL SHIFERAW
ESTABLISHED:2010	NUMBER OF EMPLOYEES 12
ANNUAL TURNOVER (million €): 5 mil	OF WHICH EXPORT (%):

1. MARKET SECTOR:	
Construction	
2. DESCRIPTION OF MAIN PRODUCTS:	-
We are consulting architectures; we provide a construction design and consult.	

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

3. WITHOUT KIND OF TAKINGING	3. WINDITKIND OF TAKTIVE KORIII ARE IV		
	X		
Agent/Representative			
Importer/Distributor			
Joint-Venture	*		
Others (pls. Specify):			

SELL	BUY	DESCRIPTION
	*	Construction equipment



	PIPE MANUFACTURING PLC
ADDRESS	Adama
ZIP CODE	
CITY	Ethiopia
PHONE NUMBER	0911491200
FAX	
E MAIL	MENGISTU BAYISA@YHOO.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr MENGISTU BAYISSA
ESTABLISHED: 2010	NUMBER OF EMPLOYEES
ANNUAL TURNOVER (million €):62 million	OF WHICH EXPORT (%):

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	MANUFACTURING AND IMPORT PIPE AND RELATED ITEMS

2. DESCRIPTION OF MAIN PRODUCTS:

We manufacture and import different pipes for agriculture

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	Х
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	Pipes and related items
	*	Agricultural equipments



	NIGUSE MEKONNEN WHOLESALE GRAIN
ADDRESS	
ZIP CODE	
CITY	
PHONE NUMBER	0911245334
FAX	
E MAIL	NIGU065@GMAIL.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	NIGUSE MEKONEN
ESTABLISHED:1991	NUMBER OF EMPLOYEES 24
ANNUAL TURNOVER (million €):17 mil	OF WHICH EXPORT (%):

1	MARKET SECTOR:
	WHOLESALE TRADE

2. DESCRIPTION OF MAIN PRODUCTS:

We export whole grain and agricultural products We import and distribute non durable goods

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

3. WITHOUT KIND OF FARTINERSHIP ARE I	
	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
*		GRAIN AGRICULTURAL PRODUCTS
	*	NON DURABLE GOODS



	TADESSE KEBEDE CONSTRUCTION
ADDRESS	Kirkos s/c ,woreda 08
ZIP CODE	
CITY	Addis Ababa
PHONE NUMBER	0911222846
	0938777766
FAX	
E MAIL	LI_220@yahoo.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mrs. RUTH YADESSA
ESTABLISHED:	NUMBER OF EMPLOYEES 80
ANNUAL TURNOVER (million €):	OF WHICH EXPORT (%):

1	L MARKET SECTOR:
	CONSTRUCION
	2. DESCRIPTION OF MAIN PRODUCTS:
	Engaged in a general construction -Road . building

3. WHICH KIND OF PARTNERS	SHIP ARE Y	OU INTERESTED IN HALY?
	Х	
Agent/Representative		
Importer/Distributor	*	
Joint-Venture	*	
Others (pls. Specify):		

SELL	BUY	DESCRIPTION
	*	CONSTRUCION MATERIAL AND CONSTRUCTION EQUIPMENT



	TESFAYE ASSEFA GENERALCONTRACTOR
ADDRESS	Oromia Zone Jimma
ZIP CODE	
CITY	Jimma
PHONE NUMBER	0911011597
FAX	
E MAIL	MUNATESFAYE2013@YAHOO.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	MrS. MUNA ABERA
ESTABLISHED:2004	NUMBER OF EMPLOYEES 30
ANNUAL TURNOVER (million €):8 mil	OF WHICH EXPORT (%):

1. MARKET SECTOR:	
CONSTRUCTION	
2. DESCRIPTION OF MAIN PRODUCTS:	
General Construction- building, road	

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

5. WINOTH WILD OF TAKEN LIKE I	
	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	-

SELL	BUY	DESCRIPTION
	*	CONSTRUCTON MATERIALS & CONSTRUCTION EQUIPMENTS



	TESFAYE ASSFA G.C
ADDRESS	Jimma zone ,Oromia Region ,Ethiopia
ZIP CODE	
CITY	Jimma
PHONE NUMBER	+251 917551674
FAX	
E MAIL	Tesfayeassefa2000@gmail.com
WEB SITE	
CONTACT PERSON IN THE COMPANY	
ESTABLISHED: 2004	NUMBER OF EMPLOYEES 30
ANNUAL TURNOVER (million €):8.9	OF WHICH EXPORT (%):
million	

1	1. MARKET SECTOR:			
	Construction			
	2. DESCRIPTION OF MAIN PRODUCTS:			
	General Contractor			

3 WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

3. WHICH KIND OF PARTNER	SHIF ARE I	OU INTERESTED IN TIALL!
	X	
Agent/Representative		
Importer/Distributor	*	
Joint-Venture	*	
Others (pls. Specify):	<u> </u>	

SELL	BUY	DESCRIPTION
	*	Construction Material suppliers
	*	Construction Machinery



	TIBEBU FELEKE INDUSTRIAL MACHINERY WORKSHOP
ADDRESS	Oromia ,Adama
ZIP CODE	
CITY	Adama
PHONE NUMBER	0911219926
FAX	
E MAIL	TIBEBUFELEKE11@GMAIL.COM
WEB SITE	
CONTACT PERSON IN THE COMPANY	MR. TIBEBU FELEKE
ESTABLISHED: 1994	NUMBER OF EMPLOYEES 40
ANNUAL TURNOVER (million €):4 mil	OF WHICH EXPORT (%):

1. MARKET SECTOR:		
MANUFACTURING		
2. DESCRIPTION OF MAIN PRODUCTS:		
We manufacture steel sheet		

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?			
	X		
Agent/Representative			
Importer/Distributor	*		
Joint-Venture	*		
Others (pls. Specify):	•		

SELL	BUY	DESCRIPTION
	*	STEEL SHEET BENDING, CUTTING AND FORMING MACHINES
	*	BOLT &NUTS MFG.MACHINES
	*	CNC machines and forging machine



	TOLOSA ABONEH PLC
ADDRESS	adama
ZIP CODE	
CITY	Adama
PHONE NUMBER	0911253011
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	MR. TOLOSA ABONEH
ESTABLISHED:2004	NUMBER OF EMPLOYEES 10
ANNUAL TURNOVER (million €):1.5 mil	OF WHICH EXPORT (%):

1. MARKET SECTOR:

IMPORT AND WHOLESALE TRADE of non durable goods	

2. DESCRIPTION OF MAIN PRODUCTS:

We import and distribute non durable goods	

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	Non durable goods



	WONDWOSEN YEGORAW CONSTRUCTION MACHINERY RENTAL
ADDRESS	East shoa ,Adama
ZIP CODE	
CITY	Adama
PHONE NUMBER	0911492323
FAX	
E MAIL	
WEB SITE	
CONTACT PERSON IN THE COMPANY	Mr. WONDWOSEN YEGORAW
ESTABLISHED: 2003	NUMBER OF EMPLOYEES 21
ANNUAL TURNOVER (million €):7 mil	OF WHICH EXPORT (%):

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BUILDING MATERIAL RENTAL AND SUPPLY		

2. DESCRIPTION OF MAIN PRODUCTS:

We import and sell as well as rent building materials and construction equipment

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Agent/Representative	
Importer/Distributor	*
Joint-Venture	*
Others (pls. Specify):	

SELL	BUY	DESCRIPTION
	*	BUILDING MATERIAL



	DECHO DEME ROAD CONST.			
ADDRESS	Burayu ,Oromia			
ZIP CODE				
CITY	Burayu			
PHONE NUMBER	+251-911218430			
FAX				
E MAIL				
WEB SITE				
CONTACT PERSON IN THE COMPANY	Mr. DECHO DEME			
ESTABLISHED: 30/07/2003	NUMBER OF EMPLOYEES 37			
ANNUAL TURNOVER (million ETB):25	OF WHICH EXPORT (%):			
million				
NADI/ET OFOTOD				

1. MARKET SECTOR:		
Construction		
O DESCRIPTION OF MAIN PRODUCTS.		

2. DESCRIPTION OF MAIN PRODUCTS:
Road Construction

3. WHICH KIND OF PARTNERSHIP ARE YOU INTERESTED IN ITALY?

	X
Representative	
er/Distributor	*
enture	*
(pls. Specify):	

SELL	BUY	DESCRIPTION
	*	Construction Machinery
	*	Construction materials